



# **Insight IV: Knowing the Purpose of Your Heart Professional Seminar**

**July 10 – Aug 8, 2021  
Sofia, BULGARIA**

*Insight IV* is a powerful journey in human and group dynamics, designed to support you in fully knowing the purpose of your heart. Insight IV is for anyone who wants to achieve greater levels of mastery in their personal and professional life. In Insight I, II, and III you learned essential tools for living life more fully from your heart.

Insight IV goes one step further and is designed to support you in knowing the purpose of your heart, so you can manifest abundantly into the world. Because of the intensity and duration of this program, participants will be provided with incredible opportunities for growth and transformation.

### **Imagine spending 29 days committed to:**

- Integrating your awareness and learning from Insight I, II & III;
- Living a more fulfilling life with clarity, purpose, and direction;
- Learning tools for expressing yourself with greater authenticity and facilitating your own life;
- Developing your own personal style of facilitation;
- Mastering the way you present yourself in life (presentation skills);
- Stepping “outside the box” and expanding your “comfort zone”;
- Cultivating deeper relationships with yourself and others;
- Embracing life’s challenges with greater self-control and strength of heart;
- Bringing your behavior into greater alignment with the purpose of your heart.

## Seminar Format

Insight IV Seminar continues for **29 days** and will take place in

**Location:** Sofia, Bulgaria

**Date:** July 10 – Aug 8, 2021

*\*Exact dates will be confirmed in addition.*

**Seminar hours\*:** 9:00- 18:00

*\*Seminar hours may vary daily*

Insight IV gives the unique opportunity to develop your ability to authentically present yourself in front of both small and large groups. You will also have the opportunity to develop feedback skills by engaging in an interactive evaluation process. All your presentations will be recorded. At the end of the seminar you will receive a video record, reflecting your progress during the Seminar.

Participation in all sessions of the Insight IV is mandatory.

## Participation fee

**Standard fee:** 4,000 EUR

**Deposit:** 800 EUR

**Special price:** 3,000 EUR - valid upon payment of 800 EUR deposit no later than **31.03.2021**

**Early-bird price:** 2,700 Euro - valid upon payment of 800 EUR deposit no later than **31.12.2020**

**Teenagers' price\*:** 1,500 EUR - valid upon payment of 400 EUR deposit no later than **31.03.2021**

**Teenagers' price – Early-bird \*:** 1,350 EUR - valid upon payment of 800 EUR deposit no later than **31.12.2020**

*\*Special price for teenagers between 17 and 19 years of age who have completed Teen Insight I, II u III.*

Immediate payment of the entire fee will save you space until you receive approval to participate in the seminar. Application forms for the seminar will be sent to you once your non-refundable application deposit is received.

The rest of the participation fee is due no later than **May 30<sup>th</sup>, 2021**, along with the completed application form for participation.

A commission for approval the participation in the seminar will review your application and you will be notified about the status of your participation no later than **June 15, 2021**. Your deposit for participation or any other paid amount of the participation fee cannot be transferred and used for the participation of another person.

No scholarships are available for this seminar.

## Payment Terms

The special and early bird prices include a deposit which is non-refundable except in case of cancellation of the Seminar or rescheduling for the following year. To use this option, the deposit needs to be paid in full until 31.12.2020 for the special price of 2,700 EUR and until 31.03.2021 for the early-bird price of 3000 EAR. The rest of the seminar fee is due no later than 30.05.2021.

All prices are excluding VAT. In case you require an invoice, VAT will be added to the total amount.

## Payment Options

1. In cash

2. Bank transfer on Insight account in the US:

WELLS FARGO BANK

Bank SWIFT code: WFBIUS6S

ROUTING # 122000247

ACCOUNT # 2116746914

NAME ON THE ACCOUNT: Insight Seminars

2101 Wilshire Blvd.#221

Santa Monica, CA 90403

### 3. Bank transfer in BG on the exchange rate of the day

Basis for payment: "Donation", Insight 4 2021, Names of the participant

Bank account:

Postbank

IBAN: BG36BPBI81701602915303

Insight Seminars

4. PayPal: <https://paypal.me/insightseminars>

## Cancellation & Refund Policy

If your application is not accepted or the Seminar is cancelled, your participation fee paid will be refunded, including your 800 EUR application deposit.

If your application is accepted and you choose not to (or are unable to) attend, the amount of the fee for your participation will be refunded up to the amount of the participation deposit of 800 EUR which is not refundable.

In case of cancellation in less than 14 days remaining until the beginning of the seminar, the paid amount for participation is not refunded.

Applications for reimbursement of participation fees must be submitted in writing by June 30<sup>th</sup>, 2021.

## Prerequisites

Insight I: The Awakening Heart Seminar

Insight II: The Opening Heart Seminar

Insight III: The Centering in the Heart Seminar

Insight IV is a prerequisite for participation in the Insight Facilitator Candidates Program.

# REGISTRATION

To register or for further information, please contact:

**Insight Seminars BULGARIA**

**Monika Saltiel – 0889 200659**

**Assia Marinova – 0888 275582**

**Rossitza Kossacheva- 0888 707907**

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